Getting the Deal Through Cartels 2006 – Sweden

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Sweden

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Legislation and jurisdiction
1 What is the relevant legislation and who enforces it?

The relevant legislation
The Swedish Competition Act (konkurrenslagen (1993:20), the Act) entered into force on 1 July 1993, and governs all aspects of Swedish competition law.

The object of the Act is to eliminate and counteract obstacles to effective competition in the production of, and trade in, goods and services. The ultimate aim of the legislation is to promote growth and efficiency in the Swedish market. Consumer protection is covered by other legislation, although consumer interests are often referred to in decisions under the Act, since free competition is ultimately to the benefit of consumers.

The Act contains two general prohibitions, one against anti-competitive cooperation between undertakings (Section 6) and one against abuse of a dominant position (Section 19). The Act also provides for the control of concentrations. The Act’s provisions on anti-competitive cooperation between undertakings and abuse of a dominant position are modelled on Articles 81 and 82 of the EC Treaty. The Act’s merger control rules are modelled on the EC Merger Regulation. The preparatory works of the Act provide that the Act is to be interpreted in line with EC law, including the case-law of the Court of Justice of the European Communities.

On 1 July 2004 the Swedish system of individual exemptions and negative clearance was abolished and replaced with a directly applicable legal exemption system. Individual exemptions granted before 1 July 2004 will, however, continue to be valid until the exemption period expires. This means that, similarly to Article 81(1) of the EC Treaty, the elements of an agreement or practice which violate the Act are void and unenforceable unless the conditions for exemption in Section 8 of the Act are satisfied. The conditions for exemption are the same as under Article 81(3) of the EC Treaty, which require that the efficiencies following an agreement outweigh the anti-competitive effects. Moreover, block exemptions have been adopted in the form of separate regulations largely incorporating their EC counterparts.

Fines may be imposed for infringements of the Act and injured parties may claim damages.

A decision by the Competition Authority may be appealed to the Market Court.

It may also be noted that as of 1 January 2001 the Competition Authority, the Stockholm District Court and the Market Court have been granted the power to apply directly Article 81 and Article 82 of the EC Treaty.

The Competition Authority
The Competition Authority is responsible for implementing and administering the Act. It has the power to order an undertaking to terminate an infringement and to apply to the Stockholm District Court for a fine to be imposed on the undertaking for infringement of the Act. Concentrations are notified to the Competition Authority, and it has the power to initiate proceedings before the Stockholm District Court with a view to obtaining a prohibition. The Competition Authority may also initiate investigations and has fact-finding powers. Finally, the Competition Authority issues guidelines on the application of the competition rules.

The Competition Authority is an independent governmental body consisting of some 110 officials. It is organised in specialised departments and other units. The Authority is independent in relation to the European Commission but is required to cooperate with it.

The Competition Authority’s law enforcement departments 1, 2 and 3 are responsible for investigating infringements of the Act and of EC competition law, and for handling complaints and notifications. Each of the three law enforcement departments deals with different sectors of the economy. Department 1 specialises in the building sector, foodstuffs (including non-durable goods) and the agriculture sector. Department 2 specialises in financial services, telecommunications, media and IT. Department 3 specialises in the transport, energy and petroleum sectors, chemical-technical industry and pharmaceuticals, and competition between public and private sectors.

The Economic Analysis Department is responsible for economic analysis in relation to investigations and legislative proposals. The Information Department is responsible for handling tips and inquiries, in addition to its duties relating to the Authority’s relations with the public. The Legal Secretariat is responsible for legal analyses and for representing the Authority in courts. The Secretariat for Strategy and International Affairs assists the director-general in strategic matters and administrative law issues. The secretariat also has the overall responsibility for the Authority’s co-operation with foreign organisations and authorities. The Administration Department is responsible for the Authority’s overall planning process, personnel, budget and financial issues and IT coordination.

2 What is the substantive law on cartels in the jurisdiction?

The Act does not provide a legal definition of a cartel. In Swedish doctrine and case-law the term ‘cartel’ is generally applied to horizontal agreements and concerted practices covering hardcore restrictions of competition such as price fixing, limitations
on production or sale, market allocation and bid rigging.

Cartels may violate the general prohibition against restrictive agreements found in Section 6 of the Act and, to the extent collective dominance may be involved, the prohibition against abuse of a dominant position found in Section 19 of the Act.

According to the wording of Section 19 of the Act, a dominant position could be held by ‘one or several undertakings’. In other words, the Act reproduces the same expression as that used in Article 82 of the EC Treaty. The Competition Authority has confirmed that the EC case law regarding collective dominance constitutes the basis for the Authority’s analysis when deciding similar questions. It follows that market behaviour by one or a number of undertakings, although these undertakings do not constitute a single economic entity, can be evaluated by the Authority under Section 19 of the Act. Although the Competition Authority has not yet found any collective behaviour on the Swedish market to constitute an abuse of a collective dominant position, it has confirmed the existence of collective dominance and defined the market conditions that need to be present for collective dominance to exist. In short, a collective dominant position exists when two or more independent economic entities are, in a specific market, united by links of an economic or structural character, enabling them to act jointly in the market, independently of customers and suppliers.

Normally, cartels fall under the prohibition contained in Section 6 of the Act. The prohibition renders the cartel agreement null and void and results in liability to pay fines as well as damages (see 15 below). However, there are two possible exceptions to this.

First, in order to fall under the prohibition against anti-competitive agreements, the agreement must restrict competition to an appreciable extent. Like the European Commission, the Competition Authority has published a Notice on Agreements of Minor Importance (Konkurrensverkets allmänna råd om avtal av mindre betydelse (bagatellavtal) som inte omfattas av förbudet i 6 § konkurrenslagen (1993:20), KKVFS 1999:1) listing certain categories of agreements that normally do not, in the Authority’s view, have an appreciable effect on competition. According to this so-called de minimis notice, horizontal agreements where the parties have a combined market share not exceeding 10 per cent and vertical agreements where the parties do not have an individual or combined market share exceeding 15 per cent normally fall outside the prohibition against anti-competitive agreements. However, according to the notice this does not apply to agreements that contain certain ‘hard-core’ restrictions. More specifically, typical cartels of the kind referred to above may be prohibited under Section 6 of the Act even if the combined market share of the parties is below the thresholds set out in the notice.

Second, Section 8 of the Act provides for a directly applicable legal exemption. The conditions for exemption are the same as according to Article 81(3) of the EC Treaty, namely that:

- the agreement must contribute to improving the production or distribution of goods or to promote technical or economic progress;
- the agreement must pass on to consumers a fair share of the resulting benefit;
- the agreement must not impose on the undertakings concerned restrictions which are not indispensable to the attainment of the positive effects; and
- the agreement must not afford the undertakings the possibility of eliminating competition in respect of a substantial part of the products or services in question.

Even though most cartels would be unlikely to fulfil the four criteria for exemption, there may be situations in which cooperation of a ‘cartel-like’ nature between small or medium-sized undertakings with small market shares could possibly benefit from an exemption (to the extent the prohibition in Section 6 of the Act is applicable despite the de minimis principle). There may also be room for exemption in relation to ‘crisis cartels’.

3 Are there any industry-specific offences/defences?

No.

4 Does the law apply to individuals or corporations or both?

Currently the Act is applicable only to ‘undertakings’ (but see infra at 14).

Section 3 of the Act defines an ‘undertaking’ as a legal or natural person that is engaged in an activity of an economic or commercial nature. The term undertaking must be viewed in the broadest sense and is interpreted in the same way as under EC competition law. Virtually every natural or legal person participating in the economic process will qualify as an undertaking. The term covers any activity directed at trade in goods or services irrespective of the legal form of the undertaking and regardless of whether or not it is intended to create profits.

Activities that have been held to be commercial activities falling under the Act include healthcare, distribution of fire appliances and leasing of real estate. Activities that have been considered non-commercial activities, and therefore as not falling within the scope of the Act, include the public procurement of translation services, the financing of an information brochure on a national system concerning doctors, the distribution of instructions and dissemination of information, as well as the procurement of work clothes for personal use.

The Act does not apply to agreements between employers and employees regarding wages and other conditions of employment.

5 Does the regime extend to conduct that takes place outside the jurisdiction?

The Act prohibits agreements between undertakings which have as their object or effect the prevention, restriction or distortion, to an appreciable extent, of competition. The relevant geographical market can be defined as Sweden, a part of Sweden, or an area larger than Sweden. An agreement between undertakings situated outside Sweden may be prohibited under the Act if the agreement has actual or potential effects in Sweden.

Abuse of a dominant position is prohibited if the abusive conduct has effects in Sweden. The geographical market can, in this case too, be defined as Sweden, a part of Sweden, or an area larger than Sweden.

In practice, this means that a cartel may be prohibited under Swedish law, and the undertakings involved pursued under the Act, if the cartel has appreciable effects on competition in Sweden, even if the cartel in question is organised outside Sweden and/or the undertakings involved are not Swedish. However, public international law imposes restrictions on the exercise of extra-territorial jurisdiction under the Act and the Competition Authority is unlikely to take action against foreign undertakings unless such action can be enforced.
6 Are there any current proposals for change to the regime?

The Swedish government has appointed the president of the Stockholm Administrative Court of Appeal to analyse to what extent it would be possible or feasible to rationalise various forms of proceedings governed by the Act. Inter alia, the assessment will focus on whether the Competition Authority itself should be empowered to impose fines on undertakings for infringements, whether the Swedish merger control rules should be aligned with the recent changes in EC rules, and whether at least some anti-trust infringements should be criminalised. After an extension, the final report is expected in October 2006.

Investigation

7 What are the typical steps in an investigation?

When obtaining information, either ex officio or from an informant, that suggests the existence of a cartel, the Competition Authority must decide whether or not to proceed with an investigation. If there is sufficient evidence to suggest the existence of a cartel, the Authority may file an application with the Stockholm District Court for authorisation to conduct an on-the-spot investigation (a ‘dawn raid’) at the premises of one or more of the alleged cartel members. Such an application can be granted without consulting in advance the suspected undertakings if there is a risk that the value of the investigation would otherwise be reduced (ie in particular where the undertakings can be expected to destroy or hide evidence if they are informed about the investigation). To our knowledge the District Court has never consulted suspected undertakings before granting an authorisation and has only once declined a dawn raid request.

If the information collected during the dawn raid supports the suspicion, the Competition Authority will continue the investigation. At this stage of the investigation, it is likely that the Authority will contact customers and competitors outside the suspected cartel and interrogate persons working for the suspected undertakings.

If the Competition Authority considers that it has sufficient evidence to prove the existence of the suspected cartel, it will send a statement of objections to the suspected undertakings setting out its position and the evidence it has obtained. After having received the reaction of the undertakings (and providing the Authority’s suspicions remain), the Authority can adopt two different courses of action. It can order the undertakings to cease the violation of the Act, subject to a fine for non-compliance (cease-and-desist order). The Authority can also sue the undertakings before the Stockholm District Court and request a judgment ordering the undertakings to pay a fine (konkurrens-skadeavgift) as a sanction for infringing the Act. The decision of the Stockholm District Court may be appealed to the Market Court.

Typical cartel matters will take a fairly long time from start to finish. The only time limit imposed on the Competition Authority is that the Stockholm District Court may only impose a fine if the Authority’s application has been served on the undertaking in question within five years from the date on which the violation of the Act ended.

8 What investigative powers do the authorities have?

The Competition Authority has the right to order a suspected undertaking, or any natural or legal person, to place information and documents at the Authority’s disposal and to ask any person considered likely to have useful information to appear before the Authority for an interrogation. If the Authority deems it necessary to undertake an on-the-spot investigation at the premises of an undertaking, it must file an application with the Stockholm District Court (see 7 above). Authorisation will only be granted if (i) there is reason to believe that an infringement has been committed; (ii) the undertaking fails to comply with an order to provide information, documents etc or there is otherwise a risk of evidence being withheld or tampered with; and (iii) the importance of the measure being taken is sufficient to outweigh the disruption or other inconvenience caused to the party affected by it. An order to provide information, documents etc, as well as a decision to allow an on-the-spot investigation, may be imposed under penalty of a fine for non-compliance.

During a dawn raid, the Authority may examine, and take copies of or extracts from, accounting records and other business documents (including computer records), request oral explanations from representatives or employees of the undertaking, and otherwise investigate the premises, property and means of transport of the undertaking in question. In order to ensure that the undertaking in question allows the officials of the Authority full access to the premises, the officials are normally accompanied by representatives of the Swedish Enforcement Service (Kronofogdemyndigheten).

An undertaking whose premises are about to be searched has the right to send for legal counsel. The investigation may not start until the lawyers have arrived, unless the investigation would be unduly delayed by waiting, or the investigative order has been made without consulting the undertaking concerned. Since the latter has so far always been the case, the Authority does not normally wait for counsel to arrive before starting its investigation.

The Competition Authority has no right to examine or take copies of or extracts from documents that are covered by legal professional privilege. In the event of a dispute about whether or not a certain document is protected by legal professional privilege, the document shall immediately be sealed and presented to the Stockholm District Court by the Competition Authority. The Court shall, without delay, decide whether the document is privileged.

With effect from 1 August 2005, the Competition Authority has been granted additional fact-finding powers. Subject to approval by the Stockholm District Court, dawn-raids may now be carried out in the private homes of board members and employees of the undertaking in question. The purpose of the new legislation is to align Swedish law with EC competition law.

International cooperation

9 Is there inter-agency cooperation? If so, what is the legal basis for, and extent of, cooperation?

Under EC law, the Competition Authority is required to cooperate with the European Commission and to assist it in gathering information from undertakings in Sweden. In addition, under the Implementing Regulation the Competition Authority is obliged to cooperate with the national competition authorities of other EU member states within the framework of the network of European competition authorities. In October 2004 the Authority undertook, under Article 22(1) of Regulation 1/2003, its first cross-border dawn raid in cooperation with the Danish Competition Authority concerning alleged anti-competitive behaviour on
the market for natural gas.

There is also a certain amount of cooperation between the national competition authorities of the Nordic countries (Denmark, Finland, Iceland, Norway and Sweden). Sweden is not, on the other hand, at present a party to any legal assistance treaty in relation to non-EEA countries. This is partly due to the provisions of the Swedish Secrecy Act (sekretesslagen (1980:100)), which place restrictions on the Competition Authority regarding the provision of information covered by secrecy to authorities outside Sweden and the possibility of keeping information received from non-Swedish authorities secret.

New rules on some forms of international cooperation were introduced in 2002. These rules provide that the Competition Authority may, upon application by an authority in a state with which Sweden has entered into an agreement on legal assistance in competition law matters, order an undertaking to provide information, documents and other materials, and require persons who are thought to be able to provide information to attend interrogations.

Moreover, at the request of such an authority, the Stockholm District Court may, upon written application by the Competition Authority allow the Authority to carry out an on-the-spot investigation (dawn raid) to assist the other state in its investigation into whether a party has infringed the competition rules of that state, if the following conditions are met:

- there is reason to believe that an infringement has been committed;
- the conduct under investigation would have been found to infringe Section 6 or Section 19 of the Act or of Article 81 or Article 82 of the EC Treaty, if those rules had been applied to the conduct;
- there is particular reason to believe that evidence is in the possession of the party which the request refers to;
- the party in question does not comply with an order to provide information, documents etc., or there is otherwise a risk that evidence will be withheld or tampered with; and
- the importance of the action being taken is sufficient to outweigh the disruption or other inconvenience caused to the party affected by it.

Under a confidentiality rule introduced together with the new rules on international assistance described above, information received by the Competition Authority in the context of international assistance shall be confidential if it can be assumed that the assistance was requested by the foreign authority on condition that the information would not be disclosed.

In view of the increasing regulation at an EU level of cooperation between national competition authorities of the member states and between national authorities and the European Commission, the rules on international assistance described above are believed to be of practical relevance mainly in the context of cartels limited to another Nordic country where information also needs to be collected in Sweden.

On the domestic level, the Competition Authority cooperates in various ways with the 21 county administrative boards in Sweden. Pursuant to a government regulation, the county administrative boards have a responsibility to promote competition in their respective counties and to report activities suspected of restricting competition to the Competition Authority. The Competition Authority also regularly consults with other Swedish authorities affected by the Authority’s activities.

### Adjudication

11 How is a cartel matter adjudicated (eg in the regular courts or before a specialised agency)?

When the Competition Authority issues a cease-and-desist order, its decision may be appealed to the Market Court, which primarily handles competition and consumer protection matters. The Market Court’s decisions cannot be appealed.

Where the Competition Authority decides to request the imposition of a fine (konkurrensskadeavgift) as an economic sanction for the violation committed, the Authority must sue the undertakings concerned before the Stockholm District Court. The decision of the Stockholm District Court may be appealed to the Market Court.

The ordinary courts handle private damage claims based on violations of the Act in the same way as any other damage claim. Typically this means that the suit should be filed before the District Court where the respondent has its legal seat. However, the Stockholm District Court always has jurisdiction over damage claims based on the Act. Appeals are made to the relevant courts of appeal.

12 What is the appeal process, if any?

See 11 above.

13 With which party is the onus of proof?

The onus of proof lies with the Competition Authority, or—in the case of private damage claims based on violations of the Act—normally with the party claiming to have suffered damage.

### Sanctions

14 What criminal sanctions are there for cartel activity (eg fines, imprisonment)? Are there maximum/minimum fines/sanctions?

There are currently no criminal sanctions for cartel activity or any other violation of the Act. The Swedish Parliament has requested a government committee to submit a proposal on the criminalisation of particularly serious breaches of Section 6 of the Act and Article 81(1) of the EC Treaty (ie hard-core cartels such as price fixing, market sharing and bid rigging). The Committee submitted its proposal on 30 December 2004. The proposal has received much criticism, and the issues are currently being reconsidered. They will be dealt with in the upcoming report mentioned in question 6.

15 What civil or administrative sanctions are there for cartel activity?

Cartel agreements are void ex tunc. Unlawful concerted practices between competing undertakings that are not based on agreements cannot be legally enforced.

The Competition Authority may order cartel members to...
cease the cartel activity, subject to a fine for non-compliance with the order. The imposition of the fine requires a decision by the relevant courts.

Further, the cartel members may, upon application by the Competition Authority, be ordered by the Stockholm District Court to pay fines (konkurrensskadeavgift) as an economic sanction for their illegal activities. The decision of the District Court may be appealed to the Market Court. The amount of the fine may be between SEK5,000 and SEK5 million (approximately US$700 to US$700,000) or a maximum of 10 per cent of the turnover of the undertaking concerned. Unlike under EC competition law, only the turnover of the violating undertaking itself is taken into account in this calculation, rather than the turnover of all the undertakings belonging to the same group. Fines are primarily determined according to the gravity and duration of the infringement. The degree of gravity is measured by the harmful effects of the infringement on competition and prices in the market, as well as by the extent of direct economic losses suffered by other parties.

An amendment of the Act taking effect on 1 August 2005 permits fines to be increased if the infringing undertaking in question is found to have violated Article 81 and 82 in the EC Treaty or the corresponding national rules before.

16 Are private damage claims or class actions possible?

An undertaking that has intentionally or negligently violated Section 6 or 19 of the Act is liable to compensate other parties for the damage the violation has caused them, including parties to the agreement violating the Act.

On 1 January 2003, a new law on group actions (lag (2002:599) om grupptalan) entered into force. Under this law, it is possible to initiate individual group actions (class actions), public group actions, and organisational group actions. A person who is a member of a group may bring an individual group action. This means that the plaintiff must have standing to be a party to litigation with respect to one of the claims to which the action relates. The organisational action means, as with the public group action, that someone is given standing to sue without the dispute in any way affecting the plaintiff’s own legal interests. This is contrary to the normal principles regarding qualification for standing under Swedish law.

The Act has been amended with effect from 1 August 2005, enlarging the group entitled to claim damages to “anyone” damaged by the infringement.

The amendment also includes an extension of the limitation period during which damages can be claimed. The previous period of five years has been replaced by a ten-year period counted from the time when the damage occurred.

17 What recent fines or other penalties are noteworthy? What is the history of fines? What is the number of times fines have been levied? What is the maximum fine possible and on what basis are fines calculated?

The present system of fines for activities restricting competition was introduced into Swedish competition law with the adoption of the Act in 1993.

Up to now, the Competition Authority has filed about a dozen applications for fines with the Stockholm District Court for activities restricting competition. These applications have concerned both alleged abuses of a dominant position and anti-competitive cooperation between undertakings (cartels and similar). The highest individual fine so far imposed by the courts amounted to SEK20 million.

In 2000, the Competition Authority sued a number of oil companies in Sweden for alleged price-fixing activities, requesting fines totalling some SEK740 million. In April 2003, the Stockholm District Court delivered its judgment. Although the court found the companies guilty of most of the price-fixing activities they were accused of having participated in, it set the fines to SEK52 million which is considerably lower than those sought by the Competition Authority. The court explicitly declared that the fines were not to be calculated according to the method used in EC law. While it is not clear exactly how the court calculated the fines, the court’s reasoning indicates that a proportionality test was used. Following appeal, the Market Court delivered its judgment in February 2005, increasing the fines to a total of SEK112 million.

**Sentencing**

18 Do sentencing guidelines exist?

As mentioned above, Swedish legislation does not currently provide for criminal sanctions for violations of the competition rules. With respect to fines, Section 28 of the Act states that in setting the fine, the following shall be taken into account:

- the gravity and duration of the violation; and
- other aggravating or mitigating circumstances of importance.

Moreover, it is stated that no fine shall be imposed in minor cases.

19 Are sentencing guidelines binding on the adjudicator?

Yes.

**Leniency/immunity programmes**

20 Is there a leniency/immunity programme?

On 1 August 2002, three new sections of the Act (Sections 28a-28c) and a change to Section 28 entered into force, introducing for the first time a leniency/immunity programme in Sweden. The rules will be interpreted by the Competition Authority in accordance with statements in the preparatory works and the Competition Authority’s new Notice on Immunity from Fines and Reduction of Fines under Sections 28a and 28b of the Competition Act in Cartel Cases (Konkurrensverkets allmänna råd om nedsättning och eftergift enligt 28 a och 28 b §§ konkurrenslagen (1993:20) i kartellärenden, KKVFS 2002:1). The Notice is partly modelled on the European Commission’s 2002 Notice on Immunity from Fines and Reduction of Fines in Cartel Cases. When immunity or reduction is decided upon, measures taken by the undertaking before the entry into force of the new rules will also be taken into account. The fact that an infringement has been going on before 1 August 2002 does not prevent the applicability of the new leniency rules.

The new rules do not limit the Competition Authority’s ability to refrain from instituting legal proceedings for reasons other than those stated therein. The Act’s rules on fines are also applicable to infringements of Articles 81 and 82 of the EC Treaty.

21 What are the basic elements of a leniency/immunity programme, if one exists?
Under the main rule, only the first undertaking in can qualify for immunity. There is a further, albeit very limited, possibility for an undertaking to qualify for immunity, namely if it has facilitated the investigation to a very substantial extent. For participants who do not qualify for immunity, there is a chance of getting fines reduced by up to 50 per cent under Section 28a.

The new leniency rules have been applied by the Competition Authority for the first time in the pending asphalt cartel case (see ‘Update and trends’).

22 What is the importance of being ‘first-in’ to cooperate?

The first undertaking in may qualify for immunity from fines for infringement of Section 6, if the undertaking:

• reports the infringement to the Competition Authority before the Authority had sufficient grounds to intervene against the infringement and no other participant in the infringement has filed a report;
• provides the Competition Authority with all the information about the infringement which the undertaking has at its disposal;
• cooperates fully with the Competition Authority throughout the investigation of the infringement; and
• has ended its involvement in the infringement, or ends it as soon as possible after informing the Competition Authority.

Qualification for immunity under this rule requires that the application under point one above is filed by an undertaking and that only one single undertaking files the application. The application must be made in writing and must be signed by a person empowered to represent the company. An application from several undertakings together will not qualify for immunity. A further requirement for immunity from fines is that the undertaking is the first undertaking to file an application, before any other participant. An application is not considered filed until the undertaking has provided all information about the infringement available to the undertaking when filing, and that the information is relevant to prove the infringement. The information should include the other participants, the affected market, the type of infringement and for how long the infringement has been going on. The fact that the Competition Authority already suspects an infringement does not prevent an undertaking from fulfilling the requirement under the first bullet point above.

However, the undertaking does not fulfil the requirements if the Competition Authority in some other way has already received enough information to intervene. It does not matter whether a decision to intervene has already been made.

The requirement under the second bullet point above that all information must be provided, refers initially to what must be handed in at the time of application. However, additional information that the undertaking may subsequently gain access to during the ongoing investigation must also be given to the Competition Authority. In other words, the undertaking must continuously, and on its own initiative, provide the Competition Authority with all relevant information regarding the infringement and provide all documents, notes etc., no matter how they have been drawn up or saved. Further, the undertaking must refrain from measures obstructing the Competition Authority’s investigation and from informing the other participants about what information it has provided.

Immunity shall not be granted if the undertaking has played the leading role in the infringement and it would therefore, under the circumstances, be manifestly unreasonable to grant immunity. If two or more undertakings have shared the leading role, each of them may qualify for immunity. In other words, it must be possible to identify one single undertaking as the leader for this exception to be applicable. The Competition Authority will decide on a case-by-case basis whether a specific undertaking has played a leading role, taking into account above all whether the undertaking has initiated the cartel, has been the convener, has provided services required for the cooperation, etc. Also in respect of the ‘manifest unreasonable test’, a case-by-case assessment will be made. The Competition Authority will take into account whether the undertaking has forced other undertakings into the cartel, the undertaking’s position in the market, whether the undertaking has made the largest profits from the illegal cooperation etc. Hence, the mere fact that the undertaking has the leading position in the market is not enough to exclude it from the possibility of immunity.

Even if it does not qualify for immunity under Section 28b, because the undertaking is the second in or because the Competition Authority has already initiated an investigation on its own initiative or following complaints from competitors or customers, an undertaking may still qualify under an alternative rule. The undertaking must then to a very substantial extent have facilitated the investigation of the infringement committed by the undertaking or other participants. Immunity under this rule is available mainly where the undertaking has provided truly decisive evidence of its own and the other participants’ involvement in the infringement. The ‘very substantial extent’ test will be interpreted strictly and the availability of immunity under this rule is intended to be very limited, particularly where another undertaking has already qualified for immunity under the main rule.

23 What is the importance of going second? Is there an ‘immunity plus’ or ‘amnesty plus’ option?

There is a limited possibility of qualifying for immunity under the alternative rule described under question 22 above.

Further, a fine may be reduced where:

• the undertaking has to a substantial extent facilitated the investigation of the infringement committed by the undertaking or other participants; or
• there are other special reasons in relation to the undertaking.

To qualify for a reduction under the first point above, the undertaking must provide information which represents considerable added value compared to the information already available to the Competition Authority. Hence it is not enough just to voluntarily participate in interrogations or to answer questions. The Competition Authority decides in its writ of summons whether the information an undertaking has provided added considerable value, and the level of reduction. The reduction for the first undertaking to provide information adding considerable value will be 30 to 50 per cent, for the second undertaking providing such information the reduction will be 20 to 30 per cent, and for other undertakings providing such information the reduction will be up to 20 per cent. In determining the level of reduction within these categories, the Competition Authority will take into account at what time the information was provided, to what extent the information added value, and to what extent and with what continuity the undertaking has cooperated with the Competition Authority after the information was provided.
24 What is the best time to approach the authorities when seeking leniency/immunity?

Reference is made to the answer given under Question 24 in the EU chapter in this publication. Similar factors and considerations are relevant in the context of the new Swedish leniency programme.

If an undertaking wishes to benefit from full immunity under the Swedish leniency programme, it should file an application as soon as it has gathered the information necessary. Otherwise it runs the risk that one of the other participants may ‘blow the whistle’ first, considerably limiting the undertaking’s chance of qualifying for immunity. However, even if the undertaking is not first in, there is a chance of qualifying for a reduction of the fine.

25 What confidentiality is afforded to (a) the leniency/immunity applicant and (b) any other cooperating party?

Confidentiality issues are regulated by relatively complex rules in the Secrecy Act. Under those rules, information regarding planning and other preparations for investigations, dawn raids etc that the Competition Authority is planning to undertake is confidential, provided it can be assumed that the purpose of the investigation will be negatively affected if the information is revealed. As this rule on secrecy during the planning phase of an investigation has been perceived as insufficient, an additional secrecy rule has been introduced as from 1 April 2002. Pursuant to this new provision, information related to an investigation by the Competition Authority (not only planning/preparations) will be confidential if, considering the object of the investigation, it is of exceptional importance that the information is not disclosed. The information is primarily confidential in relation to the companies being the object of the investigation, but it may also be confidential in relation to third parties. Information provided by leniency applicants or other cooperating parties may be treated as confidential under this rule.

Further, on 1 August 2002 two new secrecy rules entered into force. One of them guarantees the confidentiality, in matters regarding investigations of infringements of Section 6 and 19 of the Act or Article 81 or 82 of the EC Treaty, of reports and other information provided to the Competition Authority, if it can be assumed that the informant will suffer substantial damage or other substantial detriment if the information is revealed. The confidentiality concerns both legal and natural persons. Both information given on an informant’s own initiative and information provided on request from the Competition Authority may be confidential under this rule. However, since the object of the rule is to protect the informant, only information that could somehow disclose the identity of the informant is treated as confidential under this rule. The second new rule guarantees the confidentiality of certain information in the context of legal assistance requested by another state (see 9 above).

26 What is needed to be a successful leniency/immunity applicant (or other cooperating party)?

To benefit from immunity, the undertaking must provide the Competition Authority with sufficient information for it to intervene against an infringement or, under the alternative rule, facilitate to a very substantial extent an investigation of an infringement. To qualify for a fine reduction for cooperation at a later stage, an undertaking must provide information that adds considerable value to the information already available.

27 What is the effect of leniency/immunity granted to a corporate defendant on employees of the defendant?

Not applicable as penalties cannot be imposed on individuals under the Swedish competition rules.

28 What guarantee of leniency/immunity exists if a party cooperates (eg are they binding on prosecutors, decision-makers, etc)?

An undertaking participating in a cartel and contemplating reporting the cartel may initially contact the Competition Authority anonymously and present information in hypothetical terms to enable it to clarify with the Competition Authority whether it is in a position to qualify for immunity. However, such contacts do not qualify the undertaking as the first one in, since a formal application is required for this. If the Competition Authority would find, based on the information given, that qualification for immunity is a possibility, it will notify the undertaking. The undertaking will, upon application, be granted a binding declaration of immunity by the Competition Authority, once the Authority has verified that the undertaking qualifies. Such a decision is also binding upon the Stockholm District Court and the Market Court.

29 What are the practical steps in dealing with the enforcement agency?

If an undertaking wishes to take advantage of the leniency programme, it should contact the Competition Authority for an assessment of its chances of qualifying for immunity from, or a reduction of, fines. The contact must be made by a person empowered to represent the undertaking. The undertaking cannot qualify for immunity until a formal application has been filed with the Competition Authority. This application shall normally be made in writing and signed by a person empowered to represent the undertaking. However, the Competition Authority has in practice recently accepted oral applications since undertakings have hesitated to file a written application due to the risk that the material will be used in proceedings for damages in the United States.

Defending a case

30 Can counsel represent employees under investigation as well as the corporation? Do individuals involved require independent legal advice or can counsel represent corporation employees? When should a present or past employee be advised to seek independent legal advice?

Currently, the Act contains no criminal or other provisions under which employees risk personal responsibility for the anti-competitive activities of their employer. Hence, typically employees would not need representation during an investigation under the Act.

31 Can counsel represent multiple corporate defendants?

The ethical guidelines of the Swedish Bar Association contain stringent provisions relating to the representation of clients with conflicting interests. For members of the Swedish Bar and their employees, these provisions may limit the possibilities of representing multiple corporate defendants. Subject to these limitations, multiple corporate defence is possible.
In March 2005, fines were imposed in relation to a cartel involving two undertakings operating on the market for ventilation systems. The infringement consisted of an agreement in connection with procurements for installations of ventilation systems in the forest industry. One of the companies was granted full immunity.

The asphalt cartel case described in previous editions of this publication is still pending before the Stockholm District Court. In December 2005 and early 2006, an oral preliminary hearing is taking place where the parties and the court discuss and plan the upcoming main hearing, which is expected to start in the autumn of 2006.

32 Can a corporation pay the legal costs and/or penalties imposed on its employees?

Not applicable.

33 What is the optimal way in which to get the fine down?

Companies can avail themselves of the new leniency principles described above.